

Pending Acquisition of First Data Corp. & Concord EFS, Inc.

THE CLIENT: [Bingham McCutchen](#)

THE CASE: The U.S. Department of Justice challenged the proposed acquisition of Concord EFS, Inc. by First Data Corp. With the acquisition of Concord EFS, Inc., First Data Corp would become the third-largest PIN debit network in the United States – owning the STAR and NYCE networks.

DOAR provided [document management](#) expertise for this case, having been one of the biggest mergers and acquisitions of 2003. Over 1 million pages collected from 12 different cities were involved in the response. This large-scale scanning, coding and printing project was completed within a very tight, 30-day timeframe.

- DOAR project managers directed the [scanning](#) and [coding](#) of evidence for the case into an organized database. This work allowed the companies involved to quickly and accurately answer the challenge brought forth by U.S. Department of Justice.

THE OUTCOME: In February 2004, First Data completed its merger with Concord EFS to become the most comprehensive payments-processing company in the world. With this merger, the NACS Card Processing Program has been integrated into the Concord platform, allowing a more aggressive rollout and boarding schedule for the industry's retailers.